



*HOW TO*

# ***PROSPER*** *IN A* ***DOWNTURN***

*YOUR PATH TO SUCCESS AND  
FULFILLMENT IN THE NEXT TEN YEARS*

***HARRY S. DENT, JR.***

*WORKBOOK*



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**DISCLAIMER:** The information provided in this audio series and guidebook is the expressed opinions and forecasts of Harry S. Dent Jr. Before you make any investment, personal, business, or other choices related to the material expressed in this program and guidebook, both the author and Nightingale-Conant publishing advise you to seek the advice and assistance of a qualified financial adviser.

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## INTRODUCTION

Welcome to *Harry Dent's How to Prosper in a Downturn: Your Path to Success and Fulfillment in the Next 10 Years*. This guidebook has been created to assist you in understanding the tenets of Harry Dent's research and forecasting strategies so that you can better understand how to manage your finances in your business and personal life. This will ultimately assist you in creating greater ease during the ups and down that you are likely to encounter in the next decade and beyond. Also included in this guidebook are practical tools and applications that you can immediately implement in your business and investment decisions, creating greater security, success, and prosperity in your life.

Whatever the current conditions of your finances might be, the theories and practices suggested in this program will assist you in riding the financial rollercoaster ahead. Being able to forecast and prepare for the upcoming downturns that are in store will allow you to weather them with less risk and a greater sense of security. Subsequently, as you find yourself approaching the times of potential growth thereafter, you can also look forward to the financial abundance that awaits you as you take advantage of the "sale" opportunities ahead. Whatever the economic climate ahead, if you enter it educated and prepared, you will have greater sense of ease and well being.

Harry S. Dent Jr. is a gifted economic researcher, forecaster, and author. Noted for his extraordinary economic forecasting abilities, he provides both financial professionals and individuals with the economic tools needed to accurately forecast what lies ahead in our economy. The insights that he

shares are based upon the acclaimed Dent Method. Created by Harry in the late 1980s, the heart of this system is long-term economic forecasting based on the study of and changes in demographic trends and their impact on our economy. It reveals how predictable consumer spending patterns combined with demographic trends allow us to forecast what the economy will be like years or even decades in advance. As you will discover in this program, with the wealth of information and guidance that Harry provides, you can learn how to recognize and potentially profit from economic cycles. You will also learn how to pinpoint the best careers in growth industries, the best places to live, the most effective educational and vocational options available to your children, and the hottest investment sectors available to you.

In order to gain the full benefits that this program has to offer you, take time out each day to act upon the invaluable insights and strategies that Harry has provided for you. As you take initiative on these powerful forecasting tools, you will find your financial life adjusting successfully to the upcoming changes. To assist you in surviving the downturns and taking advantage of opportunities when they arise, we have created a Personal Prosperity Master Plan for you. This chart will assist you in organizing your finances by creating an action plan that will coincide with upcoming trends that are likely to come your way. You should visit this Plan regularly, as you monitor the financial, geopolitical, and demographic climates of America and the world as a whole.

To achieve the maximum benefits from this program and guidebook, listen to each audio session at least twice, ideally three times, and then work on the corresponding

chapter within this guidebook. Listening to the audio session several times allows it to sink into your subconscious mind as you make more and more discoveries each time that you listen. Be sure to keep a paper and pen in hand as you are listening to the program, and be prepared to pause the program when you hear a suggestion or revelation that particularly appeals to you. Think about that idea in connection with your situation, your work, and your lifestyle. Then prepare a plan to act upon it in the days ahead.

*Start now! Do not procrastinate. We suggest that you take just 15 minutes to begin using your guidebook now.* Whenever possible, give yourself a deadline, and be committed to following through on that deadline. Without implementing any of the action steps that you have mapped out for yourself, this program simply becomes an exercise in listening. In order to gain the full benefits that this valuable program has to offer you, make the decision here and now to **work** through this guidebook and **act** upon your strategies, and you will **achieve** the kind of results in your life that you've never thought possible.